

Program & Speakers

Tuesday, October 14, 2014
Roussel Hall, Loyola University

In Cooperation with Loyola University New Orleans

Morning

4th Annual “Economic & Real Estate Forecast”

- 8:30 **The Energy of Progress: *Louisiana in the 21st Century***
(Insights on the State Economy & Impact of Mega Developments)
- Mark Inman, 2013 CID President** introduces
Quentin L. Messer, Jr., Assistant Secretary, Louisiana Economic Development
- 9:15 **New Orleans in Transition: *A Market Peak or a New Baseline***
(Local economy trends & the Ripple Effect of Port of New Orleans)
- Gary LaGrange, President & CEO Port of New Orleans Port**
Dr. Wade Ragas, Real Property Associates, Inc.
- 10:15 *Break Sponsored by: Louisiana Chapter CCIM*
- 10:35 **Going With the Flow: *Examining Regional Economic Currents***
(Natural Gas & the Mississippi River)
- Or **Economic Outlook for the New Orleans Region: *Opportunities and Challenges***
- Dr. James Richardson, LSU Economist**
- 11:05 **Igniting the Development Fire: *Development & Expansion of the Medical Industry***
(VA & Children’s Hospital)
- Mr. James T. Montgomery, FACHE, Touro President**
- 11:35 **Up, Up & Away: *Flying to a World Class City***
(Louis Armstrong Airport Expansion)
- Andy Kopplin, First Deputy Mayor & CAO, City of New Orleans**
- 12:10 *Sign Out & Lunch sponsored by Louisiana REALTORS® Association*

Afternoon: ***“Anatomy of a Public - Private Real Estate Deal: A Case Study”***
(Renaissance Neighborhood Development Corporation of the VOA)

12:45 **Case Discussion: Private & Public Real Estate Development Project**
(Introduction of Case; Photos of Property; Ownership Entity; Tax Incentive Financing (TIF))

Victor Smeltz, Executive Director RNDC

1:25 **The Mechanics of the Deal: *Transaction Structure & Financing***
(Structuring the Agreement to Purchase; Tax Credits; Other Conventional Financing Tools)

Tax Credit Attny & Syndication Specialist - Sherry Landry Schultz, Elkins PLC
Financing – George Dupuy, Iberia Bank
State Historic Tax Credits – George Brower, Tax Credit Capital LLC

2:25 ***Break Sponsored by IBERIABANK***

2:45 **Under Contract, Now What?: *Ingredients of Due Diligence***
(Regulatory; Zoning; Environmental; Permitting Issues; Tax Credits)

Attorney - Chris Kane & Justin Schmidt, Adams & Reese
Architect – John Williams, RNDC Architect
Zoning – Ed Horan, City of N.O. Safety & Permits, Zoning Administration

3:50 **Questions?**

4:25 **Final Comments & *Sign Out***