

## **REALNews from NOMAR**

**August 15, 2008**

### **“FINANCIAL WORKSHOP”**

#### **Do you want financial stability in your business ?....**

The Affordable Housing Committee is presenting an information only financial workshop on Monday, August 25, 2008 from 10:00 am to 12:00 noon at the NOMAR facility. The theme is “A Key to Financial Success in Real Estate.” There is a \$25.00 charge for non-member and it is free for NOMAR Members

#### **Topics of Discussion:**

The Jefferson Parish Finance Authority (bond money program)  
New Orleans Finance Authority (new affordable housing programs)  
Bruce Coffman- Mortgage Market (“Housing & Economic Recovery Act of 2008”)

Take this opportunity to get this outstanding information to help you sell **HOUSES**.

Call Diana or Trnell at 504-885-3200 to register or register online at [www.nomar.org](http://www.nomar.org)

### **LR Leading Edge Conference in New Orleans September 3-5, 2008 - Are You**

**Registered???** Full Conference Registration - (includes all events) 9/3-9/5 \$199.00 Early Registration extended! (\$229 after August 22). Just wanted to make sure you were aware in case you have not yet registered and would like to take advantage of the discount. The online registration form is at [https://www.larealtors.org/secure/signup\\_fall.asp](https://www.larealtors.org/secure/signup_fall.asp)

### **LENDERS ACTIVELY MAKING LOANS AT THIS TIME INCLUDE:**

Iberia Bank, Hancock Bank, Parish National Bank, Pulaski Mortgage Company, Regions Bank, Dryades Mortgage, Mortgage Factory, Countrywide Home Loans, Inc., Standard Mortgage Corporation, Wells Fargo Bank, NA, Chase Home Finance LLC, Whitney National Bank, IndyMac Bank, Bank of New Orleans, Deep South Mortgage Company, Inc., Gulf Coast Bank & Trust Company, Capitol One Home Loans LL and NOLA Lending Group LLC.

For further information call Jefferson Parish Mortgage Authority-Joycelyn at 504-736-6611 or Scott Riffle at 1-800-722-1670.

### **LR Presents**

“*Millennium Tech Tools & Harnessing the Power of Email & Contact Management*”, Thursday, August 21<sup>st</sup> and “*Tax Write Offs for the Self Employed*” on Friday, August 22<sup>nd</sup>. Both are being held at NOMAR. For more information, contact Amy Phuphanich at 1-800-266-8538 or go to [www.larealtors.org/education](http://www.larealtors.org/education)

### **MLXChange Continuing Education Class**

Wednesday, September 24<sup>th</sup>, 1:00pm-4:00pm at NOMAR. This is a unique class amongst the MLXChange classes offered. This is the only class that is taught lecture style instead of hands-on, also it is the only class offered worth Continuing Education credits. In this class you will learn the most common components to MLXChange including; Searching, Setting up clients, Using the Map, Auto-Notifications, and the rest of the basics. This is a great overview class for those interested in learning more about MLXChange. For those looking for more in depth training, please check out our Basic I & II hands-on classes. This class is worth 3 Continuing Education Credits. **For registration go to [www.nom.mlxhelp.com](http://www.nom.mlxhelp.com) or if in MLX just click on help.**

### **Property and Casualty Insurance**

To find out which companies are writing property and casualty insurance in your area go to [ldi.state.la.us](http://ldi.state.la.us) or click here <http://ldi.state.la.us/CAP/ConsumerCoverageLookupMain.aspx>

### **Industry EDGE “Mediation Training”, September 3<sup>rd</sup>**

is included in the convention registration or you can register for the class by itself (\$30). The class will be taught by Adorna Carroll, owner of Dynamic Directions, Inc. an educational and sales training consulting firm. In addition to being a National speaker and Sales Trainer in the area of Association Leadership Training, Strategic & Business Planning, Agency Relationships and Buyer Representation, Adorna was honored as CT’s Educator of the Year for 1999 and has been named to the Real Estate Buyer’s Agent Council (REBAC’s) Hall of Fame. **The class is 8-12:00 on Wednesday and is good for 4 CE credits. This class also fulfills NAR’s requirement for “quadrennial ethics” training.** For more information or to register go to <http://www.larealtors.org/> or contact [amy@larealtors.org](mailto:amy@larealtors.org)

### **Clean The Clutter-Sell That House! Seminar**

Monday, **September 8<sup>th</sup>** 1:00-4:00pm at NOMAR, Only \$30.00 to attend. Join Michelle Passoff as she shares innovative solutions for challenging times. For more information and reservation form go to [www.nomar.org](http://www.nomar.org)

### **The Board Store’s Hot New Item!**

Realtor Stretch Bracelet..... \$12.50 + tax

## **EDUCATION**

### **Frequently Asked Questions about “Quadrennial Ethics-Cycle 2”**

are answered at <http://www.nomar.org/coned/2008/FAQ.pdf> and a list of NOMAR members **not in compliance** is posted at [www.nomar.org](http://www.nomar.org), under “Education”, then click on *Has Not Taken 2005-2008 OET*. There are **only 138 days left to comply**.

### **Donaldson RE School Offers “Quadrennial Ethics-Cycle 2”**

ONLINE COURSE: \$25.00 good for 3 hours continuing education credit.

CORRESPONDENCE: \$30.00 good for 3 hours continuing education credit.

To register go to [http://www.donaldsoneducation.com/section\\_details.php?section=902](http://www.donaldsoneducation.com/section_details.php?section=902) or call 1-800-257-2741.

### **Upcoming CE Classes:**

<b>Date</b>	<b>Class</b>	<b>Time</b>	<b>Location</b>
Thu <b>Aug 21</b>	“Agency Relations in RE...”	1:00-5:00pm	Uptown-Stewart Title
Thu <b>Aug 21</b>	“Successions”	9:00-11:00am	Delta Title (Metairie)
Thu <b>Aug 28</b>	“Quadrennial Ethics-Cycle 2”	9:00-1:00pm	Delta Title (Metairie)
<b>Due to the overwhelming response registration for this class has RE-OPENED and the location MOVED NEXT DOOR TO THE JEFFERSON ORLEANS SOUTH 2536 Edenborn Ave.</b>			
Thu <b>Sept 4</b>	“Agency Relations in RE...”	9:00-1:00pm	Uptown-Crescent Title
Mon <b>Sept 15</b>	“Residential Agreement to Buy & Sell”	12:30-4:30pm	NOMAR
Tue <b>Sept 16</b>	“Commercial Quadrennial Ethics-Cycle 2”	9:00-1:00pm	NOMAR

Thu	<b>Sept 18</b>	“Quadrennial Ethics-Cycle 2”	9:00-1:00pm	Uptown-Crescent Title
Fri	<b>Sept 19</b>	“Quadrennial Ethics-Cycle 2”	9:00-1:00pm	NOMAR <b>FULL!!!</b>
Mon	<b>Sept 22</b>	“General Appraisal Concepts”	1:30-3:30pm	NOMAR
Thu	<b>Sept 25</b>	“Quadrennial Ethics-Cycle 2”	12:00-4:00	NOMAR
Thu	<b>Oct 9</b>	“Agency Relations in RE...”	9:00-1:00pm	Uptown-Crescent Title
Fri	<b>Oct 10</b>	“Agency Relations in RE...”	9:00-1:00pm	Uptown-NOMAR <b>\$20 Nomar Members</b>
Mon	<b>Oct 13</b>	“Quadrennial Ethics-Cycle 2”	12:30-4:30pm	GSREIN Office Lacombe <b>\$20 Nomar Members</b>
Mon	<b>Oct 20</b>	“Scams, Fraud & Predatory Lending”	1:30-3:30pm	NOMAR
Thu	<b>Oct 23</b>	“Quadrennial Ethics-Cycle 2”	9:00-1:00pm	Metairie-Crescent Title
Thu	<b>Nov 6</b>	“Quadrennial Ethics-Cycle 2”	9:00-1:00pm	Uptown-Crescent Title
Mon	<b>Nov 17</b>	“Quadrennial Ethics-Cycle 2”	12:30-4:30pm	NOMAR <b>\$20 Nomar Members</b>
Fri	<b>Nov 21</b>	“Agency Relations in RE...”	9:00-1:00pm	NOMAR <b>\$20 Nomar Members</b>
Thu	<b>Nov 20</b>	“Agency Relations in RE...”	9:00-1:00pm	Eastbank-Crescent Title
Thu	<b>Dec 4</b>	“Agency Relations in RE...”	9:00-1:00pm	Uptown-Crescent Title
Mon	<b>Dec 15</b>	“Quadrennial Ethics-Cycle 2”	12:30-4:30pm	NOMAR <b>\$20 Nomar Members</b>
Thu	<b>Dec 18</b>	“Quadrennial Ethics-Cycle 2”	9:00-1:00pm	Eastbank-Crescent Title

**Bayou Title classes** call (504) 242-7882 or email [CeCe@bayoutitle.com](mailto:CeCe@bayoutitle.com)

**Crescent Title classes** contact Anne Pennebaker (504) 888-1919 [anne@crescenttitle.com](mailto:anne@crescenttitle.com)

**Delta Title classes** contact Carol at (504)885-9222 or email [cvicknair@deltatitlecorp.com](mailto:cvicknair@deltatitlecorp.com) for more information. Light Refreshments will be served.

**Stewart Title Classes** contact Bonnie Rawlins 861-0089. Seating is limited, call now.

For **NOMAR** 3<sup>rd</sup> Quarter registration form go to <http://www.nomar.org/coned/2008/Schedule-3rd%20Quarter.pdf> and 4<sup>th</sup> Quarter go to <http://www.nomar.org/coned/2008/Schedule-4th%20Quarter.pdf> Please note for NOMAR members there is a **\$20** charge to attend classes in the fourth quarter.

For a complete list of all of the classes scheduled for 2008 by NOMAR go to <http://www.nomar.org/coned/2008/2008%20Class%20Schedule.pdf>

**To Register Online** for NOMAR's classes go to [www.nomar.org](http://www.nomar.org) and look at the menu on the left. Under "Member Services"

1. Click on "Member Accounts"
2. Click on "**NOMAR**"
3. Input your "Logon ID" (letters) and your "Password" (numbers)
4. Click on "Register for Courses"
5. To register for a class click on the "course ID", then the "class ID", then "register for this class".

### **Our Condolences to:**

Please keep the following person(s) and their family in your prayers.

Elaine Campbell of LATTER&BLUM Inc. /REALTORS® of Metairie recently passed away.

Jocelyn Davis formerly of Prudential Gardner REALTORS® whose son Davy Davis passed away at Canon Hospice on Wednesday, August 13, 2008.

NOMAR & GSREIN offices: 3645 North I-10 Service Road (corner Division St.), Metairie, LA 70002  
Phone: 504-885-3200, fax: 504-888-1812  
Office Hours: 8:30 a.m. – 5:00 p.m., Monday through Friday

[www.nomar.org](http://www.nomar.org)

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(To stop ALL email from NOMAR reply via email, "**remove or unsubscribe**" in the subject line.)