

## **REALNews from NOMAR**

**September 26, 2008**

### **2009 NOMAR Dues**

Invoices have been mailed to Brokers. You cannot pay your dues on-line at [www.nomar.org](http://www.nomar.org) until **October 1**. Please note that we **do not accept cash payments for dues or fees**.

Acceptable forms of payment for your dues and fees are personal checks, company checks, money orders, cashier checks and certified checks, MasterCard and VISA. For information on how to pay your dues online and other frequently asked questions, visit

<http://www.nomar.org/pdfs/NOMAR%20FAQ%202009.pdf>.

### **Citywide Forum #1: Creating a Vision for New Orleans' Future**

Saturday, September 27th

8:30am to 3:00pm | Xavier University Center

1 Drexel Drive, The William McCaffrey Ballroom, Room 308

Refreshments and lunch will be provided

- Learn about the official New Orleans Master Plan and Comprehensive Zoning Ordinance
- Work in small groups to share your vision for New Orleans' future
- Tell us about your zoning issues
- Learn about when streets, lighting, drainage and sewer improvements will come to your neighborhood at the Rebuilding Update Fair

More information available at [www.nolamasterplan.org](http://www.nolamasterplan.org)

### **Reminder that early voting ends Saturday, September 27, 2008.**

The New Orleans Metropolitan Association of REALTORS® and the Metropolitan Association of REALTORS® Political Action Committee has endorsed Conrad Appel in the 9th Senatorial District race.

Please remember to vote early or vote on Saturday, October 4th.

### **Louisiana REALTORS® Presents Upcoming Courses in October Late Fees Waived!**

#### **Foundation for Success**

(Agent Building Blocks for A Successful Start in Real Estate)

Part One

October 2-3, 2008 · Lafayette, LA

Foundations for Success with national instructor Lynn Madison, is a program that YOU NEED TO INVEST IN. Madison guides REALTORS to build a solid foundation for a strong, lasting career in the "real world" of real estate. Great for new licensed agents, but also good for those that have been in the industry three years and under; this course will help the way YOU DO BUSINESS!

For just a \$299 registration fee, you get the experience of a national instructor, information and access to training videos online and CD's filled with tips and techniques to put together more transactions!! Now is the TIME TO BUILD A FOUNDATION.

This course counts toward 30 Hours Post-Licensing credit or Four GRI credits. If you aren't there; your competition is!

### **Senior Real Estate Specialist (SRES Designation)**

(Two Day Designation Course)

October 8-9, 2008 · Metairie, LA

Seniors Real Estate Specialist is a new designation course being offered for REALTORS to address home buyers age 55-plus. This two-day course will train you to meet the special needs of maturing Americans when selling, buying, relocating, or refinancing residential or investment properties. With so many options on the horizon, SRES is where the future takes shape.

Registration includes first year membership in SRES Council and its umbrella of services and earns GRI designees two credits toward the Master of GRI. Be sure to stand out from the competition with the fastest growing market in real estate. With your SRES designation, you will be listed online in a referral database which provides direct client contact and referrals from other SRES &regs. This networking benefit, across North America, may be the single best reason to get connected right now. This course is approved for **8 hours CE Credit** and 2 Master of GRI credits.

### **The Business of Your Business**

**October 10, 2008 · Metairie, LA**

This one day intensive assessment, with instructor Adorna Carroll, focuses on how to stop doing everything yourself, to creating a system in which others focus on the day-to-day activities while you focus on your bottom line.

Course is approved for 1 GRI credit or 1 Master of GRI credit.

### **Top Ten Technology Mistakes**

October 10, 2008 · Metairie, LA

National instructor Terry Watson guides you towards making sound and lasting technological investments, which are essential in today's sales market. There is a way to harness these changes and make them work for you in your business.

This course is approved for 1 GRI Credit. Broker's Prelicensing Credit Approved.

Please Note: Attendees do not have to be pursuing the GRI designation to register for education course offerings. **Need more info? Contact Amy Phuphanich at 800-266-8538.**

### **First Time Home Buyer's Seminar**

UNO will be offering non-credit courses this fall. "Everything you always wanted to know about buying a home" will be held on three consecutive Wednesdays, from **Oct 15 through Oct. 29<sup>th</sup>** from 7:00 to 8:30. Questions? Call Dan Olmsted, Program Director, University of New Orleans, 504-280-7100, [dolmsted@uno.edu](mailto:dolmsted@uno.edu)

### **The Board Store's Hot New Item!**

Qualifier Plus Calculator only \$76.13 including tax.

## **EDUCATION**

### **Frequently Asked Questions about "Quadrennial Ethics-Cycle 2"**

are answered at <http://www.nomar.org/coned/2008/FAQ.pdf> and a list of NOMAR members **not in compliance** is posted at [www.nomar.org](http://www.nomar.org), under "Education", then click on [\*Has Not Taken 2005-2008 OET\*](#) There are **only 96 days left to comply.**

## **Donaldson RE School Offers “Quadrennial Ethics-Cycle 2”**

ONLINE COURSE: \$25.00 good for 3 hours continuing education credit.

CORRESPONDENCE: \$30.00 good for 3 hours continuing education credit.

To register go to [http://www.donaldsoneducation.com/section\\_details.php?section=902](http://www.donaldsoneducation.com/section_details.php?section=902)

or call 1-800-257-2741.

### ***Upcoming CE Classes:***

| <b>Date</b>        | <b>Class</b>                       | <b>Time</b>    | <b>Location</b>                             |
|--------------------|------------------------------------|----------------|---------------------------------------------|
| Mon <b>Oct 6</b>   | “Quadrennial Ethics-Cycle 2”       | 1:00-5:00pm    | Hammond-Delta Title                         |
| Tue <b>Oct 7</b>   | “Quadrennial Ethics-Cycle 2”       | 1:00-5:00pm    | St. Tammany-Delta<br>Title                  |
| Thu <b>Oct 9</b>   | “Agency Relations in RE...”        | 9:00-1:00pm    | Uptown-Crescent Title                       |
| Fri <b>Oct 10</b>  | “Agency Relations in RE...”        | 9:00-1:00pm    | Uptown-NOMAR<br><b>\$20 Nomar Members</b>   |
| Fri <b>Oct 10</b>  | “Agency Relations in RE...”        | 9:00-1:00pm    | Metairie-Nola Title                         |
| Mon <b>Oct 13</b>  | “Quadrennial Ethics-Cycle 2”       | 12:30-4:30pm   | GSREIN -Lacomb<br><b>\$20 Nomar Members</b> |
| Tue <b>Oct 14</b>  | “Successions”                      | 9:30-11:30am   | Slidell-Delta Title                         |
| Wed <b>Oct 15</b>  | “Redhibition”                      | 9:30-11:30am   | Westbank-Delta                              |
| Thur <b>Oct 16</b> | “Successions”                      | 9:30-11:30am   | Delta-Mandeville                            |
| Mon <b>Oct 20</b>  | “Scams, Fraud & Predatory Lending” | 1:30-3:30pm    | NOMAR                                       |
| Tue <b>Oct 21</b>  | “Redhibition”                      | 9:30-11:30am   | Uptown-Delta Title                          |
| Thu <b>Oct 23</b>  | “Quadrennial Ethics-Cycle 2”       | 9:00-1:00pm    | Metairie-Crescent Title                     |
| Fri <b>Oct 24</b>  | “Agency Relations in RE...”        | 9:00-1:00pm    | Metairie-Nola Title                         |
| Thu <b>Nov 6</b>   | “Quadrennial Ethics-Cycle 2”       | 9:00-1:00pm    | Uptown-Crescent Title                       |
| Thu <b>Nov 6</b>   | “Quadrennial Ethics-Cycle 2”       | 10:00-2:00pm   | Metairie-Bayou Title                        |
| Fri <b>Nov 7</b>   | “Agency Relations in RE...”        | 10:00-2:00pm   | Metairie-Bayou Title                        |
| Fri. <b>Nov. 7</b> | CCIM Symposium                     | 8:00 – 12:00pm | Downtown                                    |
| Fri <b>Nov 7</b>   | “Agency Relations in RE...”        | 9:00-1:00pm    | Metairie-Nola Title                         |
| Tue <b>Nov 11</b>  | “Agency Relations in RE...”        | 9:00-1:00pm    | Metairie-Nola Title                         |
| Mon <b>Nov 17</b>  | “Quadrennial Ethics-Cycle 2”       | 12:30-4:30pm   | NOMAR<br><b>\$20 Nomar Members</b>          |

|     |               |                                     |              |                                    |
|-----|---------------|-------------------------------------|--------------|------------------------------------|
| Fri | <b>Nov 21</b> | <i>"Agency Relations in RE..."</i>  | 9:00-1:00pm  | NOMAR<br><b>\$20 Nomar Members</b> |
| Thu | <b>Nov 20</b> | <i>"Agency Relations in RE..."</i>  | 9:00-1:00pm  | Eastbank-Crescent<br>Title         |
| Wed | <b>Dec 3</b>  | <i>"Agency Relations in RE..."</i>  | 9:00-1:00pm  | Metairie-Nola Title                |
| Thu | <b>Dec 4</b>  | <i>"Agency Relations in RE..."</i>  | 9:00-1:00pm  | Uptown-Crescent Title              |
| Mon | <b>Dec 15</b> | <i>"Quadrennial Ethics-Cycle 2"</i> | 12:30-4:30pm | NOMAR<br><b>\$20 Nomar Members</b> |
| Wed | <b>Dec 17</b> | <i>"Agency Relations in RE..."</i>  | 9:00-1:00pm  | Metairie-Nola Title                |
| Thu | <b>Dec 18</b> | <i>"Quadrennial Ethics-Cycle 2"</i> | 9:00-1:00pm  | Eastbank-Crescent<br>Title         |
| Mon | <b>Dec 29</b> | <i>"Agency Relations in RE..."</i>  | 6:00-10:00pm | Nola Title                         |
| Tue | <b>Dec 30</b> | <i>"Agency Relations in RE..."</i>  | 6:00-10:00pm | Nola Title                         |

**Bayou Title classes**-contact Kathy Case (504)228-5288 or fax (504)887-5292  
Light lunch will be served.

**Crescent Title classes**- contact Anne Pennebaker (504) 888-1919 [anne@crescenttitle.com](mailto:anne@crescenttitle.com)

**Delta Title classes**- contact Carol at (504)885-9222 or email [cvicknair@deltatitlecorp.com](mailto:cvicknair@deltatitlecorp.com)  
for more information. Light Refreshments will be served.

**Nola Title classes**- contact Rebecca K. Lewis at (504)717-7595 or email [rlewis@notatitlecompany.com](mailto:rlewis@notatitlecompany.com)  
Lunch will be served for afternoon classes and for evening classes dinner will be served. Limited seating!!!

For **NOMAR 4<sup>th</sup> Quarter** go to <http://www.nomar.org/coned/2008/Schedule-4th%20Quarter.pdf> Please note for NOMAR members there is a **\$20** charge to attend classes in the fourth quarter.

For a complete list of all of the classes scheduled for 2008 by NOMAR go to <http://www.nomar.org/coned/2008/2008%20Class%20Schedule.pdf>

**To Register Online** for NOMAR's classes go to [www.nomar.org](http://www.nomar.org) and look at the menu on the left. Under "Member Services"

1. Click on "Member Accounts"
2. Click on "**NOMAR**"
3. Input your "Logon ID" (letters) and your "Password" (numbers)
4. Click on "Register for Courses"
5. To register for a class click on the "course ID", then the "class ID", then "register for this class".

### **Our Condolences to...**

Please keep the following and their families in your prayers.

...Russell Jamal Frank, with WPI Russell Frank Realty Group, LLC who lost his mother-in-law, Constance Carter, recently

...Kathy Ritter of Prudential Gardner REALTORS®, whose mother, Pauline Kenney, passed away.

...Dina Dufachard Lavigne and Djuana Cousin, REALTORS® with World Properties International Russell Frank Realty Group, LLC, who lost their father, Leon Dufachard, last Thursday.

...Maria Diaz of Latter & Blum REALTORS®, whose father, Emilio Ramirez, passed away September 23<sup>rd</sup>.

...Lynda Butler, past LR President and REALTOR® of Burns & Co., whose husband, Tom Butler, passed away.

NOMAR & GSREIN offices: 3645 North I-10 Service Road (corner Division St.), Metairie, LA 70002

Phone: 504-885-3200, fax: 504-888-1812

Office Hours: 8:30 a.m. – 5:00 p.m., Monday through Friday

[www.nomar.org](http://www.nomar.org)

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(To stop ALL email from NOMAR reply via email, “**remove or unsubscribe**” in the subject line.)