

REALNews from NOMAR

March 27, 2009

Support NOMAR Affiliates <http://www.nomar.org/affiliates.html>

Congratulations!

Over the years Missy Whittington has been working towards fulfilling the criteria to take the test to obtain her RCE "REALTOR Certified Executive" designation through the National Association of REALTORS®. This week it was announced at the NAR Association Executives Institute that Missy has obtained her RCE!

Congratulations to CID Award Winners!

For a complete list of the commercial real estate award winners announced at the CID Awards Banquet on March 19th at the InterContinental Hotel, click on [http://www.nomar.org/CID Awards/2008 Awards/Winners for Web \(4\).PDF](http://www.nomar.org/CID_Awards/2008_Awards/Winners_for_Web_(4).PDF)

"Larry DeMarcay Scholarship" Application Deadline Extended until March 31st

NOMAR has a \$500.00 scholarship available. Applications must be submitted using the form at <http://www.nomar.org/pdfs/Scholarship%20Requirements%20revised%201-26-09.pdf> . The winners will be selected by the NOMAR Board during the week of April 13th. The scholarship recipients will be announced at NOMAR's "REALTOR® of the Year" Luncheon on Friday, May 22nd.

Louisiana REALTORS® Opposes Homestead Exemption Increase

The Louisiana REALTORS Board of Directors recently voted to oppose expected attempts in the upcoming legislative session to raise the state's \$75,000 homestead exemption. The vote ratifies a position that the LR Executive Committee approved at its March meeting. A position paper outlining LR's rationale, facts and statistics on Louisiana's homestead exemption can be downloaded here (PDF file)

The Louisiana Association of Business and Industry has compiled much of the data that indicate increasing the homestead exemption would amount to one of the largest property tax increases on small business in the history of the state. Because of state constitutional mandates regarding assessed values and millage rates, increasing the homestead exemption would not result in lower tax collections or lower tax rates -- instead, the tax burden of residential homeowners would be passed onto businesses, renters and middle class homeowners by imposing higher millage rates necessary to generate the same tax collections as the prior year. Businesses and industry already pay more than 80% of all property taxes paid in Louisiana. **For more information, please see the position paper document or contact Norman Morris at 800-266-8538.**

On Saturday, April 4th

Voter's parish-wide will be asked to consider renewing the existing property tax millages that fund the Jefferson Transit (JeT) Fixed Route bus service and the Mobility Impaired Transit Service (MITS) for physically disadvantaged and elderly residents. Since 1989, Jefferson Transit has used millage funds to operate both Fixed Route Service along major roadways and curb-to-curb MITS service. The two Public Transportation Propositions on the April 4th ballot will extend the millages for another 10 years. The election on Saturday, April 4th is not for a new tax; it is not a tax increase. It is a tax renewal for an additional 10 years at the same millage rate approved by voters in 1989 and again in 1999. Absentee voting began this week and will continue until Saturday, March 28.

“Save These Dates”

AFFORDABLE HOUSING RE-CERTIFICATION CLASS

On **Wednesday, June 3rd** from 1:00 to 5:00 pm at the NOMAR office a re-certification class for Affordable Housing certified members will be offered. If you don't need to be re-certified but would like to become certified you will need to attend the October 8th Certification Class. To register call- Tranell, Diana or Letitia in the Governmental Affairs Department at (504)885-3200.

1st ANNUAL HOUSING FAIR

On **Saturday, June 6th**, from 10:00 am to 1:00 pm the NOMAR Affordable Housing Committee is holding a Housing Fair at the NOMAR facility. This will be open to the public. Lots of useful information will be disseminated. Sponsorship opportunities are still available. For more info call- Tranell, Letitia or Diana at (504)885-3200

Signing up to Sell Fannie Mae and Freddie Mac REOs

Many members have called NAR in recent months asking about how to work with Fannie Mae and Freddie Mac in their REO (real estate owned) programs. Both enterprises have websites that allow real estate agents to apply to participate and give them information about their REOs. The Freddie Mac Home Steps program lets agents sign up to receive, every week, a list of homes for sale in up to 10 zip codes, and also puts agents in Freddie's local agents database. Fannie Mae's National Property Disposition Center (NPDC) manages its REO properties. There are six types of NPDC vendors, including real estate brokers/listing agents. Fannie adds vendors as needed, pursuant to its online application process.

[Fannie Mae: Becoming an NPDC Vendor](#)

[Freddie Mac: HomeSteps Selling Agent Select Program](#)

Be a Part of Our Permanent History! The “Friends of NOMAR” House

Was created by a local artist and installed in the reception area of our new building. Your permanent advertising may display your name, company name, or may be a memorial in the name of a deceased member of our REALTOR® family. Information and offer prices on house components are on our home page at www.nomar.org.

Board Store Featured Item

House pencil holder only \$6.50+tax.

EVENTS

MARPAC Annual Crawfish Boil

Hold this date!!! **Thursday, April 23**, 5:00pm-8:00pm at NOMAR. Cost is only \$30.00 per person and children under 10 are free. This includes all you can eat crawfish, corn, potatoes, hotdogs, and drinks. Call Diana Leblanc, Tranell Barton or Letitia Clark George for more information. **Tickets now on sale at NOMAR or register online.**

REALTOR® in Need

A benefit is being held for Dan Dickerson, husband of Susan Dickerson of Keller Williams Metairie Office. Dan was paralyzed from the chest down in a ski accident while on vacation with his 11 year old sons in Colorado. Dan is not able to be moved; therefore Susan is in Colorado with him. Keller Williams is holding a Crawfish Boil Fundraiser for the Dickerson Family. Make checks payable to Keller Williams Cares. Fundraiser will be held **Saturday March 28th**, 3:00p.m. - til at Pub Zero, 3560 Veterans Blvd. in Metairie (Next to Lowe's) Cost: \$12.00 for 3lbs of Crawfish, Cash Bar, Music & Lots of Fun. Contact Jessica at Keller Williams to purchase tickets: 504 - 512-6800. Also, if anyone has any airlines miles that they may not use, please consider transferring them to Susan Dickerson as she will have to fly back and forth for some time.

ERA Stirling Properties

Is holding a Hot Dog lunch where all proceeds will go to benefit Cancer Crusaders, a cancer research organization in the Greater New Orleans area. \$5 includes a hot dog, homemade chili, chips, and a cupcake. Drinks 75 cents. Raffle items and door prizes. Contact **Julie Reeder at (504)934-3920 for info.**

Place: ERA Stirling Properties

Metairie location

Destrehan location

Mandeville location

Tues. March 31st 11:30 – till

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Wed. April 1st 11:30 - till

NOMAR is Rocking Around The World!!!

That is our theme for our 22nd annual **Bowling Tournament**. Join us Friday, **June 12th** at the AMF All Star Lanes in Kenner. More details to follow, but hold that date.

EDUCATION

UNO/Latter & Blum Economic Outlook & Real Estate Forecast Seminar

Thursday, **April 2nd**, 8:30 a.m. until 12:30 p.m. at the Marriott New Orleans Convention Center.

“Opportunities & Challenges Ahead” includes an outlook on global, national, and financial markets, and metro New Orleans economic outlook, real estate panels, commercial, industrial, and residential real estate markets outlook. Register online at www.unobusiness.com or call Rebecca Keller at 280-6955. \$70 before March 30th, \$80 at the door. You must sign in by 8:30 to receive CE credit.

Louisiana REALTORS® Presents Smart Selling in Today’s Economy with Jack Daly

Do you and your sales team have a strategy? Looking to bone up on your sales process and management? Need a good dose of motivation? If you answered "YES" to any of these questions, you won't want to miss this ONCE-IN-A-LIFE-TIME experience with INTERNATIONALLY known coach, trainer, and speaker - Jack Daly. Jack Daly teaches field-proven, added-value strategies for productivity improvement while bonding long-term client relationships. Order your tickets today!

Thursday, April 9th 8:30am-1:00pm Crowne Plaza

Guests who are not SME-GBR Members: \$75 Full Day, \$49 Breakfast Only, \$35 Luncheon only

SME-GBR Members:

\$49 Full day, \$49 Breakfast only, \$0 Luncheon only

[CLICK HERE TO REGISTER!](#)

<http://www.acteva.com/booking.cfm?bevaID=179805&CFID=15510322&CFTOKEN=71143313>

Northwest Louisiana Association of REALTORS® Presents

Ninja Selling I & II, Wednesday **April 22nd** and Thursday, **April 23rd**. Will be held at 2036 East 70th Street, Shreveport. For more information on fees and registration go to www.nwlar.org, call (318)797-0090 or email lindam@nwlar.org. Continuing education credit applied for.

Bayou Board of REALTORS®, Inc. Presents

“Beyond The Basics of Buyer Representation” and “Risky Business: Reduction for Today’s Agent (Broker)”, both Thursday, **April 23rd**. Will be held at The Quality Inn, 210 South Hollywood Rd. in Houma. These courses are free to Bayou Board of REALTORS® non-members will be charge \$20.00 per course.

Continuing education credit pending for 2nd course. For more information and to register go to: www.bayouboard@bayourealtor.com or call (985)868-7877.

Louisiana REALTORS® Presents

“Short Sales and Foreclosures”: What Were You Thinking? Tuesday, **April 24th** 7:30am-5:00pm at NOMAR, early bird registration only \$120.00. This course will look at the short sale from both sides - the seller and the buyer. We'll analyze the transaction from the decision of the agent to take the listing through the decision of the buyer to put in an offer and what the agents - and clients - need to know - and to do - to get the job done - and get to the closing table! 1 GRI, **Continuing education credit pending.** To register email info@larealtors.org or call (800)266-8538.

3 Month CE Credit Class Schedule

(“Residential Agreement to Buy or Sell” is the 2009 mandatory class)

NOTE: 12 hours are required this year. [Click here for 2009 Continuing Education Requirements](#)

Date	Class	Time	Location/Provider
Mon. April 6	<i>“Res. Agreemt to Buy or Sell”</i>	8:15am-12:15	NOMAR
	<i>“Procuring Cause”</i>	12:45pm-2:45	NOMAR
	<i>“Successions”</i>	3:00pm-5:00	NOMAR
Wed. April 15	<i>“Res. Agreemt to Buy or Sell”</i>	9:30am-1:30	West Bank, NOMAR
	<i>“1031 Tax Exchange”</i>	2:00pm-4:00	West Bank, NOMAR
Fri. April 17	<i>“Res. Agreemt to Buy or Sell”</i>	8:15am-12:15	NOMAR
	<i>“Jeff Elias Seminar”</i>	1:00pm-5:00	NOMAR
Thurs May 7	<i>“Res. Agreemt to Buy or Sell”</i>	8:15am-12:15	NOMAR
Tues. May 12	<i>“Res. Agreemt to Buy or Sell”</i>	9:30am-1:30	Laplace, NOMAR
	<i>“Successions”</i>	2:15pm-4:15	Laplace, NOMAR
Mon. May 18	<i>“Res. Agreemt to Buy or Sell”</i>	8:15am-12:15	NOMAR
Tues. May 19	<i>“Res. Agreemt to Buy or Sell”</i>	9:00am-1:00	Lacombe, NOMAR
	<i>“Working With The Senior Citizen”</i>	2:00pm-4:00	Lacombe, NOMAR

To Register Online for NOMAR’s classes go to www.nomar.org and look at the menu on the left. Under “Member Services”

1. Click on “Member Accounts”
2. Click on “**NOMAR**”
3. Input your” Logon ID” (letters) and your “Password” (numbers)
4. Click on “Register for CE Classes”
5. To register for a class click on the “Course ID”, then the “Class ID”, then “Register For This Class”.

Non-members of NOMAR are charged \$10.00 per credit hour to attend our classes. This must be paid upon registration. No-shows are charge \$20.00 if not cancelled 48 hours before the class date.

NOMAR & GSREIN offices: 3645 North I-10 Service Road (corner Division St.), Metairie, LA 70002

Phone: 504-885-3200, fax: 504-888-1812

Office Hours: 8:30 a.m. – 5:00 p.m., Monday through Friday

www.nomar.org

NOMAR Staff Directory: <http://www.nomar.org/Staff%20Directory.pdf>

REALTOR® Services Directory: <http://www.nomar.org/affiliates.html>

(To stop ALL email from NOMAR reply via email and type **“remove or unsubscribe”** in the subject line.)