

REALNews from NOMAR

April 9, 2009

Support NOMAR Affiliates <http://www.nomar.org/affiliates.html>

NOMAR and GSREIN Offices will be Closed on Friday, April 10th

However, you can pay bills, register for events and classes any time through your member account at www.nomar.org. Also, a calendar of events, forms, rules & regs, legal and regulatory information, archived REALNews..., and more are all posted on www.nomar.org.

For SUPRA Active Key, Palm/Smart Phone Technical Support call toll free 1-877-699-6787. MLXchange MLS knowledge base help and information log into www.MLXHelp.com (requires your MLS User ID and Password).

PRC's Homebuyers' Workshop Tuesday, April 14th - FREE

6:00 – 7:30 at the PRC. Representatives will talk on the “making home affordable” stimulus package, foreclosure prevention and other financial incentives. M.T. St. Julien, with the Finance Authority of New Orleans, will present updates to the Pathway to Homeownership Soft Second Mortgage program. Also Properties for Sale in historic neighborhoods. Visit <http://www.prcno.org/utilities/calendar/1062> for details.

2008 “REALTOR® of the Year”, “Manager of the Year”, “Affiliate of the Year”, and “Max J. Derbes Meritorious Service Award”

Please take a minute to fill out the appropriate nominating form (posted at www.nomar.org) to honor a deserving REALTOR® and Affiliate and plan to attend the General Membership Luncheon on **Friday, May 22nd** where the awards will be presented. The **deadline for nominations is April 29th at noon**. A list of former winners is also posted on the homepage at www.nomar.org

Buying Foreclosed Properties

Orleans Parish Civil Sheriff Paul R. Valteau Jr. and Staff will show you the *pros* and *cons* of buying foreclosed properties. Attend the next seminar which is FREE and OPEN to the public in Room 319 of Civil Court, 421 Loyola Avenue. **Wednesday, April 22nd**, 7 to 9 pm No pre-registration required. Limited seating, please arrive on time. For more information, dates and times, visit our website at <http://www.civilsheriff.com>

Louisiana CCIM Chapter's "Introduction to Commercial Real Estate Analysis" is May 7- 8 in Lafayette. Interested in being recognized as an expert in the disciplines of commercial and investment real estate?

Upon completion of this course you will be able to:

- Solve investment problems using a financial calculator
- Understand basic real estate investment analysis tools
- Perform basic mortgage calculations using compounding and discounting techniques
- Know how to compare similar properties, project vacancy rates, and estimate absorption figures
- Identify other ways to make a profit in commercial real estate besides brokerage

Tuition: LA CCIM Chapter Member \$300, Non Members \$350 To register visit http://www.ccim.com/education/ccim_education/controller?action=viewCourseFlyer&mid=INT9224

Kenner Flood Update

Effective May 1, 2009, the city of Kenner will be moved by the federal government to a higher classification of seven (7) in the National Flood Insurance Program's (NFIP) Community Rating System. This will allow flood policyholders owning property in a special flood hazard area to now receive a 15 percent reduction in flood insurance premiums and those policyholders in a non-special flood hazard area will continue to receive a 5 percent reduction in flood insurance premiums. This will equate to an overall premium savings of \$1,800,000.00 citywide. New flood insurance buyers should be cautioned that after May 1st, make sure they are receiving the higher discount. The discount rate is stated on all flood policies.

Be a Part of Our Permanent History! The "Friends of NOMAR" House

Was created by a local artist and installed in the reception area of our new building. Your permanent advertising may display your name, company name, or may be a memorial in the name of a deceased member of our REALTOR® family. Information and offer prices on house components are on our home page at www.nomar.org.

Board Store Featured Item

REALTOR® Mug only \$7.61 +tax.

EVENTS

REALTOR® Mixer

Join us **Thursday, April 16th** at CBeever's Bar of Music, 2507 Wood Lawn in Metairie from 5:30-7:30pm. Happy Hour drinks and delicious free food. Go to www.nomar.org for flyer.

MARPAC Annual Crawfish Boil

Hold this date!!! **Thursday, April 23**, 5:00pm-8:00pm at NOMAR. Cost is only \$30.00 per person and children under 10 are free. This includes all you can eat crawfish, corn, potatoes, hotdogs, and drinks. Call Diana Leblanc, Tranell Barton or Letitia Clark George for more information. **Tickets now on sale at NOMAR or register online.**

Louisiana REALTORS® Real Issues Spring Conference May 5-7

This is the most powerful lineup of speakers at the Spring Conference EVER. REALTORS cannot afford to miss this special opportunity to get the information they need about the most crucial real estate issues in Louisiana from the top experts and officials that are on the front lines. Registration for the full conference is a steal at \$140 when you consider the speakers and information you'll receive. This discounted full conference rate is only good until April 20, so don't delay in making your plans to attend REAL Issues 2009. Make your plans now to join REALTORS from around Louisiana for information, education and networking – [register for REAL Issues 2009 today!](http://www.larealtors.org/meetings/spring/schedule.asp)
www.larealtors.org/meetings/spring/schedule.asp

May 5TH – Legislative Bill Review

On Tuesday May 5th at 3:00 p.m. at the Hilton during the State Legislative Team Meeting, LR will be reviewing all legislative talking points with members and answering specific questions on legislation.

For more information, please contact Cindy Olano of LR at 225/923-2210, 800/266-8538, E-mail: cindy@larealtors.org Website: www.larealtors.org or the NOMAR Govt. Affairs Department (504) 885-3200.

May 6th – REALTOR® Day at the State Capitol

Louisiana REALTORS® will be conducting its annual REALTOR® Day on Wednesday, May 6th from 5:00p.m. - 7:00 p.m. in the Heidelberg Room of the Hilton Downtown Capitol Center Hotel. This event will allow all REALTOR® members an opportunity to discuss issues with their area legislators and as a

bonus will get to meet Governor Jindal and hear him deliver remarks to our audience. Feel free to reach out to your local legislators to reaffirm this invitation. Plan to mix, mingle and discuss the issues with the legislators of your specific region. You will also have the opportunity to take pictures with your legislators that will be available on a website after the event.

WCR Fashion Show

The New Orleans Chapter of Women's Council of REALTORS® celebrates its annual Fashion Show and Luncheon Fundraiser on **Friday, May 8th** from 11:30am-2:00pm at the New Orleans Riverside Hilton Hotel. This year's theme, "It's a Jungle Out There," is sure to delight and with fashions by Steinmart and skit entertainment by your friends in the real estate industry, this event promises to be a great one! Tickets are \$40 and can be purchased by contacting JoAnn Schneller at 452-2622. If you're interested in sponsoring the event, contact Angi Bell, 2009 President, at 416-2687.

Affordable Housing Re-Certification Class

On **Wednesday, June 3rd** from 1:00 to 5:00 pm at NOMAR a re-certification class for Affordable Housing certified members will be offered. If you don't need to be re-certified but would like to become certified you will need to attend the October 8th Certification Class. To register call- Tranell, Diana or Letitia in the Governmental Affairs Department at (504)885-3200.

1st Annual Housing Fair

On **Saturday, June 6th**, from 10:00 am to 1:00 pm the NOMAR Affordable Housing Committee is holding a Housing Fair at the NOMAR facility. This will be open to the public. Lots of useful information will be disseminated. Sponsorship opportunities are still available. For more info call Tranell, Letitia or Diana at (504)885-3200

NOMAR is Rocking Around The World!!!

Join us **Friday, June 12th** at the AMF All Star Lanes in Kenner 12:00-5:00pm. Best team costume wins a cash prize of \$150.00. Dress from your favorite country. Loads of door prizes will be given away. Please go to www.nomar.org and look under events for registration form.

EDUCATION

Louisiana REALTORS® Presents "Smart Selling in Today's Economy" with Jack Daly

Do you and your sales team have a strategy? Looking to bone up on your sales process and management? Need a good dose of motivation? If you answered "YES" to any of these questions, you won't want to miss this ONCE-IN-A-LIFE-TIME experience with INTERNATIONALLY known coach, trainer, and speaker - Jack Daly. Jack Daly teaches field-proven, added-value strategies for productivity improvement while bonding long-term client relationships. Order your tickets today! **Thursday, April 9th** 8:30am-1:00pm Crowne Plaza.

Guests who are not SME-GBR Members: \$75 Full Day, \$49 Breakfast Only, \$35 Luncheon only
SME-GBR Members: \$49 Full day, \$49 Breakfast only, \$0 Luncheon only

Click here to register

<http://www.acteva.com/booking.cfm?bevaID=179805&CFID=15510322&CFTOKEN=71143313>

Northwest Louisiana Association of REALTORS® Presents

Ninja Selling I & II, Wednesday **April 22nd** and Thursday, **April 23rd**. Will be held at 2036 East 70th Street, Shreveport. For more information on fees and registration go to www.nwlar.org, call (318)797-0090 or email lindam@nwlar.org. Continuing education credit applied for.

Bayou Board of REALTORS®, Inc. Presents

“Beyond The Basics of Buyer Representation” and “Risky Business: Reduction for Today’s Agent (Broker)”, both Thursday, **April 23rd**. Will be held at The Quality Inn, 210 South Hollywood Rd. in Houma. These courses are free to Bayou Board of REALTORS® non-members will be charge \$20.00 per course. **Continuing education credit pending for 2nd course.** For more information and to register go to: www.bayouboard@bayourealtor.com or call (985)868-7877.

Louisiana REALTORS® Presents

“Short Sales and Foreclosures”: **What Were You Thinking?** Tuesday, **April 24th** 7:30am-5:00pm at NOMAR, early bird registration only \$120.00. This course will look at the short sale from both sides - the seller and the buyer. We'll analyze the transaction from the decision of the agent to take the listing through the decision of the buyer to put in an offer and what the agents - and clients - need to know - and to do - to get the job done - and get to the closing table! 1 GRI, **Continuing education credit pending.** To register email info@larealtors.org or call (800)266-8538.

3 Month CE Credit Class Schedule

NOTE: 12 hours are required this year. [Click here for 2009 Continuing Education Requirements](#)

“Residential Agreement to Buy or Sell” is the 2009 mandatory class. This class is being offered for FREE to members through the 3rd quarter of this year. In the 4th quarter the class will cost \$20.00 for members. **REMINDER, if you register for a CE class and do not show up, you will be charged a \$20 fee.** We require **48 hours** notice before the class date to avoid this fee.

Date	Class	Time	Location/Provider
Wed. April 15	“Res. Agreeemt to Buy or Sell” “1031 Tax Exchange”	9:30am-1:30 2:00pm-4:00	West Bank/NOMAR West Bank/NOMAR
Fri. April 17	“Res. Agreeemt to Buy or Sell” “Jeff Elias Seminar”	8:15am-12:15 1:00pm-5:00	NOMAR NOMAR
Thurs May 7	“Res. Agreeemt to Buy or Sell” “Reverse Mortgages”	8:15am-12:15 12:45pm-2:45	NOMAR NOMAR
Tues. May 12	“Res. Agreeemt to Buy or Sell” “Successions”	9:30am-1:30 2:15pm-4:15	Laplace/NOMAR Laplace/NOMAR
Mon. May 18	“Res. Agreeemt to Buy or Sell” “Foreclosures”	8:15am-12:15 3:00pm-5:00	NOMAR NOMAR
Tues. May 19	“Res. Agreeemt to Buy or Sell” “Working with the Senior Citizen”	9:00am-1:00 2:00pm-4:00	Lacombe/NOMAR Lacombe/NOMAR
Mon June 8	“Res. Agreeemt to Buy or Sell” “Residential Property Managemt”	8:15am-12:15 12:45mp-2:45	NOMAR NOMAR (Not open for registration)
Tue. June 16	“Res. Agreeemt to Buy or Sell” “Successions”	9:30am-1:30 2:15pm-4:15	Hammond/NOMAR Hammond/NOMAR (Not open for registration)
Thurs. June 18	“Res. Agreeemt ot Buy or Sell” “LREC Rules & Regs”	8:15am-12:15 1:00pm-5:00	NOMAR NOMAR (Not open for registration)

To Register Online for NOMAR's classes go to www.nomar.org and look at the menu on the left. Under "Member Services"

1. Click on "Member Accounts"
2. Click on "NOMAR"
3. Input your "Logon ID" (letters) and your "Password" (numbers)
4. Click on "Register for CE Classes"
5. To register for a class click on the "Course ID", then the "Class ID", then "Register For This Class".

Non-members of NOMAR are charged \$10.00 per credit hour to attend our classes. This must be paid upon registration. No-shows are charged \$20.00 if not cancelled 48 hours prior to the class.

Condolences

Please keep the following person(s) and their families in your prayers:

Mary Ellen Buccola, Prudential Gardner, REALTORS®, whose mother-in-law, Jeanne Buccola, passed away.

Freda Neal, agent with Donald Julien & Associates, Inc., passed away Wednesday, April 1, 2009.

NOMAR & GSREIN offices: 3645 North I-10 Service Road (corner Division St.), Metairie, LA 70002
Phone: 504-885-3200, fax: 504-888-1812
Office Hours: 8:30 a.m. – 5:00 p.m., Monday through Friday

www.nomar.org

NOMAR Staff Directory: <http://www.nomar.org/Staff%20Directory.pdf>

REALTOR® Services Directory: <http://www.nomar.org/affiliates.html>

(To stop ALL email from NOMAR reply via email and type "remove or unsubscribe" in the subject line.)