

## **REALNews from NOMAR**

**May 8, 2009**

### **NAR Launches REALTORS® Core Health Insurance**

The REALTORS® Core Health Insurance (RCHI) provides guaranteed-issue, affordable, limited medical health insurance plans to REALTORS® and association staff. The coverage is exclusively designed and priced for NAR members and REALTOR® association staff under the age of 65. It is intended to help meet costs associated with everyday healthcare needs and provide a safety net for those not covered by a comprehensive health insurance plan. Limitations and exclusions apply. Read program details at <<http://go-to.realtor.org/r/18QPH7/30ZK3/NZ6S5/KPEKT/AK9LI/HK/h>>

### **Right Tools, Right Now? May Savings**

May brings even more NAR products and resources to members for FREE or At Cost as part of the Right Tools, Right Now initiative, including the "It Pays to Work with a REALTOR®" brochure and a Short Sales Webinar. Take advantage of these valuable tools that can help your business? right now! Check back monthly for new offers. Read more...

[http://www.realtor.org/prodser.nsf/righttools/toolshome?opendocument&wt.mc\\_id=RT0015&WT.mc\\_id=L5050609&CAT=About](http://www.realtor.org/prodser.nsf/righttools/toolshome?opendocument&wt.mc_id=RT0015&WT.mc_id=L5050609&CAT=About)

### **NAR Call for Action: Energy Efficiency Yes, Energy Labels No**

You have been sent a Call To Action from NAR. Let your voice be heard by responding. You helped with your input in the House now we need your help in the Senate. If you did not receive the call to action just click this link to review and respond:

[http://takeaction.realtoractioncenter.com/campaign/senate\\_energycommittee/wb7xu35rriwbi65b?](http://takeaction.realtoractioncenter.com/campaign/senate_energycommittee/wb7xu35rriwbi65b?)

NAR's position is that you tell your Senator that you support a strong real estate market and energy efficiency. Tell them tax credits, financial incentives, and educating consumers are better ways to achieve the benefits of energy efficiency while rebuilding the real estate market. It's a win-win for everyone. Mandates and labels will slow our economic recovery, and do little to promote energy efficiency

### **HUD Inspections**

We are experiencing an increasing number of homes that fail the Housing Quality Inspection on the first visit causing several more days of delay to a loan closing and increasing the cost of inspections. Effective immediately, each scheduled re-inspection of properties that failed the required HUD Housing Quality Standards shall cost \$50, payable at the time of the re-inspection.

HUD-CDBG funds, the funding source of the soft second loan proceeds, cannot be expended unless the home meets the HUD Minimum Housing Quality Standards. Please inform your sellers that the HUD Housing Quality Standards require the inspector to check a working hot water heater and plumbing on all sinks, tubs and toilets as well as all electrical outlets and light fixtures.

Attached please find the [HUD HQS Form 52580-A](#) that the HQS inspector uses

### **Board Store Featured Item**

REALTOR® Flash Light \$12.00+tax.

**EVENTS**

### **REALTOR® Mixer**

Join us Friday, **May 15<sup>th</sup>** at Knuckleheads Sports Bar & Eatery 5:00pm until, 3535 Severn Avenue behind CVS. Enjoy a smoke free atmosphere with scrumptious food and drink specials. RSVP to [margo@nomar.org](mailto:margo@nomar.org) by Monday, May 11th.

### **LHFA Homeownership Fair**

The Louisiana Housing Finance Agency will be celebrating National Homeownership Month in June with its annual Homeownership Fair. NOMAR is co-sponsoring this event. The fair is scheduled for Saturday, May 30, 2009 from 10 a.m. to 2 p.m.

@ 7001 Bundy Road, New Orleans, LA. For more information and Booth Rentals contact Jeff DeGraff @ 225-763-8771 or [jdegraff@lhfa.state.la.us](mailto:jdegraff@lhfa.state.la.us).

### **Wade Ragas is Guest Speaker**

for the "REALTOR® of the Year" Luncheon **May 22<sup>nd</sup>**. Tickets are now on sale for only **\$29.00!** Go to <http://www.nomar.org/RoyMoyAoy09/Flyer%20for%20Website.pdf>, print the form and fax to 504-888-1812 or register online at your "Member Account" on [www.nomar.org](http://www.nomar.org). The luncheon is Friday, **May 22<sup>nd</sup>** at the newly refurbished **Metairie Country Club**.

### **Home Buying Courses: English Course May 23-24 & Spanish Course June 27-28**

Sulli Educational Services, Inc. is offering two 12-hour certified homebuyer programs in Kenner. The program is **\$75** per family.

Completion of the course could provide access to grants that help with down payments or closing costs. Call (504)464-6224 for information and pre-registration. Email [SULLIEDUCATIONALSERVICES@conchitasulli.net](mailto:SULLIEDUCATIONALSERVICES@conchitasulli.net).

### **Commercial CE & Networking on the North Shore – June 4<sup>th</sup>**

CID will host "ABC's of LACDB" followed by networking, lunch, and presentations from north shore developers. Save the date! Details to follow...

### **1st Annual Housing Fair Saturday, June 6<sup>th</sup>**

from 10:00 am to 1:00 pm at NOMAR. The Fair is offered by the NOMAR Affordable Housing Committee will be open to the public. Sponsorship opportunities are available. For more info call Tranell, Letitia or Diana at (504) 885-3200.

### **Have You Signed Up Your Bowling Team?**

France and the Caribbean are already taken. Dress from your favorite country. Register your team now!!! Join us **Friday, June 12<sup>th</sup>** at the AMF All Star Lanes in Kenner 12:00-5:00pm. Best team costume wins a cash prize of \$150.00. Loads of door prizes will be given away. Please go <http://www.nomar.org/pdfs/Events/NOMAR%20Bowling%20Flyer%206-12-09.pdf> for registration form.

## **EDUCATION**

### **"Commercial Purchase Agreements-Commercial Alternative for 2009 Mandatory"**

on Wednesday, **May 13<sup>th</sup>** at NOMAR. Class is **FREE to NOMAR-CID members**. Information and registration through Louisiana REALTORS® at <http://www.larealtors.org/calendar/EventDetail.asp?CompanyID=LAR&ScheduleID=1489>

### **Louisiana Land Use Toolkit**

Join others in your community to learn about the new "**Louisiana Land Use Toolkit**" and receive CE credit! **Monday, May 18<sup>th</sup>** in Metairie. For information and registration see [www.landusetoolkit.com](http://www.landusetoolkit.com).

## LR Presents "Know Your Numbers and Win Sales" May 20<sup>th</sup>

Learn how to utilize local market statistics, finance techniques to grow your market share, and explore how Washington has impacted the real estate and mortgage industry. **GRI credit and 8 hrs of CE credit.** Louisiana REALTORS®, Baton Rouge, 8:00 am - 5:00 pm, [Register Now >>](#)  
\$120 – Member, \$170 – Member, Regular, \$215 – Non-member (GRI designees can take courses for 50% off.)

### 3 Month CE Credit Class Schedule

**NOTE: 12 hours** are required this year. [Click here for 2009 Continuing Education Requirements](#)

"Residential Agreement to Buy or Sell" is the 2009 mandatory class. This class is FREE to members through the 3<sup>rd</sup> quarter of this year. In the 4<sup>th</sup> quarter the class will cost \$20.00 for members.

**REMINDER: If you register for a CE class and do not show up, you will be charged a \$20 fee.** We require **48 hours** notice before the class date to avoid this fee.

| <u>Date</u>           | <u>Class</u>   | <u>Time</u>                                 | <u>Location/Provider</u>                                     |
|-----------------------|--|---|--|
| Tues. <b>May 12</b>   | "Res. Agreement to Buy or Sell"<br>"Successions"   | 9:30am-1:30<br>2:15pm-4:15                  | Laplace/NOMAR<br>Laplace/NOMAR                               |
| Wed. <b>May 13</b>    | "Commercial Purchase Agreements"<br>"Res. Agreement to Buy or Sell"<br>"Short Sales & Foreclosure" | 8:30am-12:30<br>9:30am-1:30<br>2:00pm-4:00  | NOMAR/LR<br>N.O. East /Bayou Title<br>N.O. East /Bayou Title |
| Mon. <b>May 18</b>    | "Res. Agreement to Buy or Sell"<br>"Short Sales"<br>"Foreclosures"                                 | 8:15am-12:15<br>12:45pm-2:45<br>3:00pm-5:00 | NOMAR<br>NOMAR<br>NOMAR                                      |
| Tues. <b>May 19</b>   | "Res. Agreement to Buy or Sell"<br>"Working with the Senior Citizen"                               | 9:00am-1:00<br>2:00pm-4:00                  | Lacombe/NOMAR<br>Lacombe/NOMAR                               |
| Thurs. <b>May 21</b>  | "Res. Agreement to Buy or Sell"<br>"Short Sales"   | 9:30am-1:30<br>2:00pm-4:00                  | Uptown/Bayou Title<br>Uptown/Bayou Title                     |
| Thurs. <b>June 4</b>  | "ABC's of LACDB"   | 9:30am-11:30                                | Beau Chene CC<br>NOMAR-CID                                   |
| Mon <b>June 8</b>     | "Residential Property Management"<br>"Lease Purchase, Owner Financing<br>& Bond for Deed"          | 12:45pm-2:45<br>3:00pm-5:00                 | NOMAR<br>NOMAR   |
| Tues. <b>June 16</b>  | "Res. Agreement to Buy or Sell"<br>"Successions"   | 9:30am-1:30<br>2:15pm-4:15                  | Hammond/NOMAR<br>Hammond/NOMAR                               |
| Thurs. <b>June 18</b> | "Res. Agreement to Buy or Sell"<br>"LREC Rules & Regs"   | 8:15am-12:15<br>1:00pm-5:00                 | NOMAR<br>NOMAR   |
| Thurs. <b>July 23</b> | "Agency Relations in RE Trans"<br>"Res. Agreement to Buy or Sell."                                 | 8:30am-12:30<br>1:00pm-5:00                 | NOMAR<br>NOMAR   |

(Not open for registration)

**To Register Online** for NOMAR's classes go to [www.nomar.org](http://www.nomar.org) and look at the menu on the left. Under "Member Services"

1. Click on "Member Accounts"
2. Click on "NOMAR"
3. Input your "Logon ID" (letters) and your "Password" (numbers)
4. Click on "Register for CE Classes"
5. To register for a class click on the "Course ID", then the "Class ID", then "Register For This Class".

**Bayou Title Classes-** register to [cece@bayoutitle.com](mailto:cece@bayoutitle.com) or [kathycase@bayoutitle.com](mailto:kathycase@bayoutitle.com)  
fax at (504)242-7412.

### **Condolences to**

Ann Harvey of Ann Harvey & Associates Realty whose brother Mr. George Robinson made his transition to eternal peace.

### **Be a Part of Our Permanent History! The "Friends of NOMAR" House**

Was created by a local artist and installed in the reception area of our new building. Your permanent advertising may display your name, company name, or may be a memorial in the name of a deceased member of our REALTOR® family. Information and offer prices on house components are on our home page at [www.nomar.org](http://www.nomar.org).

**NOMAR & GSREIN Offices:** 3645 North I-10 Service Road (corner Division St.), Metairie, LA 70002  
Phone: 504-885-3200, Fax: 504-888-1812  
**Office Hours:** 8:30 a.m. – 5:00 p.m., Monday through Friday

[www.nomar.org](http://www.nomar.org)

**NOMAR Staff Directory** <http://www.nomar.org/Staff%20Directory.pdf>

**Support NOMAR Affiliates - Services Directory** <http://www.nomar.org/affiliates.html>

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(To stop ALL email from NOMAR reply via email and type "remove or unsubscribe" in the subject line.)