

REALNews from NOMAR

July 24, 2009

? ASK THE BOARD- Submit questions to the Board of Directors

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Right Tools, Right Now - July Offers to Help Boost Your Business

This month, take advantage of a number of products and resources being offered AT-COST, including "21 Things I Wish My Broker Had Told Me", a great book with information on helping new agents succeed in real estate and "Stage Your Home For Profit", which provides tips to easily and profitably prepare a home for sale. New marketing resources are updated every month, so check back often! [Read more...](#)

http://www.realtor.org/prodser.nsf/RightTools/EducationalToolsPublications?OpenDocument&wt.mc_id=RT0083&WT.mc_id=LS070809&CAT=Sales

REALTOR® QUIZZES

QUIZ: Keeping Customers for Life



Only 11 percent of buyers and 28 percent of sellers choose a real estate practitioner based on their previous experience with that person, according to research by the NATIONAL ASSOCIATION OF REALTORS®. Those numbers show that there's plenty of room for improvement when it comes to garnering repeat business. Take this quiz to find out if you're doing what it takes to keep customers for life. Click on link below or copy and paste into your address bar.

<http://www.realtor.org/rmoquiz2.nsf/keepingcustomersforlifequiz?openform>

Board Store Featured Item

Pepper Spray Key Ring - \$9.79

EVENTS

EDUCATION

The CE Schedule

is now emailed on Mondays. It is also posted weekly on www.nomar.org under "Education". Click here for the latest schedule <http://www.nomar.org/coned/2009/ceschedule.pdf> .

Because you asked for Saturday CE Classes

NOMAR has scheduled two classes for **Saturday, September 19th**. Click on following link or copy and paste into your address bar.. <http://www.nomar.org/coned/2009/September%20Schedule.pdf>

OTHER

Be a Part of Our Permanent History! The “Friends of NOMAR” House

Was created by a local artist and installed in the reception area of our new building. Your permanent advertising may display your name, company name, or may be a memorial in the name of a deceased member of our REALTOR® family. Information and offer prices on house components are on our home page at www.nomar.org.

Did you miss an issue of the REALNews... or forget to note an important date?

Need information on an upcoming event? If so, the weekly updates are archived at www.nomar.org on the left side menu under “NOMAR News...”

Our Condolences to...

Barbara Jean Birdsong, retired long time REALTOR® and 1985 President of the Jefferson Board of REALTORS® who passed away on 7/18/09.

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www.nomar.org

NOMAR Staff Directory <http://www.nomar.org/Staff%20Directory.pdf>

Support NOMAR Affiliates - Services Directory <http://www.nomar.org/affiliates.html>

(To stop ALL email from NOMAR reply via email and type “**remove or unsubscribe**” in the subject line.)