

REALNews from NOMAR

August 21, 2009

To submit questions to the Board of Directors click ? [ASK THE BOARD](#)
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Survive & Thrive is the theme for the **Louisiana REALTORS® 2009 Fall Conference**, scheduled for **September 17-18** at the Hilton Capitol Center Hotel in downtown Baton Rouge. Click here for schedule and registration information <http://www.larealtors.org/meetings/fall/> Note: **TODAY is the deadline for the \$137 rate and Hilton Baton Rouge Capitol Center Room Block** - Louisiana REALTORS® has rooms blocked in the Hilton for \$137 / night. This price will be available through Friday, August 21. For more information please call the Hilton Baton Rouge Capitol Center at 225-344-5866 and mention Louisiana REALTORS®.

Quadrennial Ethics Cycle 3

We are receiving a lot of calls asking when we will have a QET Cycle 3 class. NAR has not completed the teaching material for Cycle 3, which they say will be available in the "early fall". Once it is available, we will start scheduling classes. You have, however, until Dec. 31, **2012** to take the class.

Attention Managers

NOMAR will hold a Managers Advisory meeting on Thursday, September 3rd at 1:00pm at NOMAR office 3rd floor. RSVP to mary@nomar.org

REALTOR® QUIZZES

QUIZ: NEGOTIATION



To succeed in real estate, you must master the art of negotiation. Your ability to handle emotional clients, present solid counteroffers, and overcome objections will set you apart from your competitors. Take this quiz to see how your negotiating skills measure up. Click on link below.

<http://www.realtor.org/rmoquiz2.nsf/negotiationquiz?openform>

If you cannot access this link, copy and paste the entire URL into your browser.

Board Store Featured Item

[Info Tube \\$11.96](#)

EVENTS

ULI Presents "The State of Real Estate in Louisiana Can You Finance Your Project?"

August 25th in Baton Rouge. A panel of speakers from the development and banking industries will join Keynote Speaker Dr. Loren C. Scott in discussing Louisiana real estate markets and the challenges and

opportunities for real estate development financing. The four-hour seminar will feature a presentation by Scott, followed by a panel presentation by real estate developers, followed by bankers, and Q& A with the panel.

Panel of Developers: Robert W. Daigle/River Ranch Development, LLC, Stephen D. Keller/Creekstone Companies, Gerald E. Songy (Chip)/Stirling Properties, Inc. Panel of Bankers: Omer C. Davis/Whitney National Bank, Robert M. Stuart, Jr./Capital One Bank, David Thompson/IberiaBank

Pre-Registration Fees range from \$25 - \$35. For more information, call 1-800-321-5011 or email customerservice@uli.org and mention 8119-1003.

Click here for Event Flyer

http://www.uliemaildc.org/lis.cfm?r=216594124&sid=7048281&m=783295&u=ULI_LOUISI&s=http://www.magnetmail.net/images/clients/ULI_LOUISI/attach/8119_1003_RegistrationForm.pdf

If you cannot access this link, copy and paste the entire URL into your browser.

Football, Food & Fun

Calling all cooks! MARPAC is looking for cooks to participate in its first Football, Food & Fun Fest on **Sunday, September 27th**. Come share your kitchens best with your fellow REALTORS®! For more information click on the links below. Tickets can now be purchased.

Flyer <http://www.nomar.org/pdfs/Events/Flyer.pdf>

Sponsorship Form <http://www.nomar.org/pdfs/Events/Football%20Food%20%20Fun%20Sponsor%20Form.pdf>

Entry Form <http://www.nomar.org/pdfs/Events/Football%20Food%20%20Fun%20Cookoff%20Entry%20Form.pdf>

CRS 210 “Optimize Referral Opportunities in Any Market” October 5 & 6

(2 day course) 7:30 a.m. – 5:00 p.m., 2 - CRS Units. Instructor: Ed Hatch. RAA Office

1819 W. Pinhook Ste. 115, Lafayette, Louisiana. *Registration Fee:* \$325

Email Kathy@RealtorAcadiana.com or call Kathy 337-233-0086 for additional information.

[Click here](#) for Course Flyer.

EDUCATION

The CE Schedule

is emailed on Mondays. It is also posted weekly on www.nomar.org under “Education”. Click here for the latest schedule <http://www.nomar.org/coned/2009/ceschedule.pdf> .

Limited Seats Available For Saturday CE Classes

NOMAR has scheduled two classes for **Saturday, September 19th**. Click on following link or copy and paste into your address bar, <http://www.nomar.org/coned/2009/September%20Schedule.pdf> **\$10.00 per class** for NOMAR members, **non-members pay \$10.00 per hour**.

OTHER

Be a Part of Our Permanent History! The “Friends of NOMAR” House

Was created by a local artist and installed in the reception area of our new building. Your permanent advertising may display your name, company name, or may be a memorial in the name of a deceased member of our REALTOR® family. Information and offer prices on house components are on our home page at www.nomar.org.

Members May Attend Board of Directors Meetings

If you wish to attend please RSVP to missy@nomar.org and note that you must be there by 2:30 p.m. For the meeting schedule go to www.nomar.org and click "Calendar". Meetings are held at NOMAR on the 3rd floor.

Did You Miss an Issue of the REALNews... or forget to note an important date?

Need information on an upcoming event? If so, the weekly updates are archived at www.nomar.org on the left side menu under "NOMAR News...".

You can also access the **NOMAR Calendar of Events for 2009** at

<http://www.nomar.org/Calendar/2009%20Calendar/2009%20Calendar.pdf>

If you cannot access this link, copy and paste the entire URL into your browser.

Condolences to

...Cheryl Rodeghero of Expo Realty whose father, Angel Benedicto (Benny) Colon, passed away on Friday, August 14th.

...Sharon Noto of Prudential Gardner REALTORS®, whose husband Anthony passed away on August 15th.

...Corinne Fox agent of Prudential Gardner REALTORS®, whose brother Andre Charles Robin Sr. passed away.

...Melanie Everman of ABEK Real Estate, whose grandmother Elaine Morrison passed away.

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Office Hours: 8:30 a.m. – 5:00 p.m., Monday through Friday

www.nomar.org

NOMAR Staff Directory <http://www.nomar.org/Staff%20Directory.pdf>

Support NOMAR Affiliates - Services Directory <http://www.nomar.org/affiliates.html>

(To stop ALL email from NOMAR reply via email and type "remove or unsubscribe" in the subject line.)