

REALNews from NOMAR

February 12, 2010

To submit questions to the Board of Directors click? [ASK THE BOARD](#)

[View Previous Q & A](#)

NOMAR will be closed on Tuesday, February 16, 2010 for Mardi Gras. We wish you a safe and Happy Mardi Gras.

Great Information For REALTORS® To Provide For Seniors

[http://revenue.louisiana.gov/forms/taxforms/540INS\(1_09\)F.pdf](http://revenue.louisiana.gov/forms/taxforms/540INS(1_09)F.pdf)

This link provides the form required for a rebate of LA Citizens assessment charges paid in the year 2009. This is a great way for you to help your senior clients who do not file income tax and may not be aware of this rebate. The credit may only be claimed in the year paid regardless of the due date of the premium. The credit is only for **Citizens assessments** listed on the insurance statement.

A copy of the property's insurance declaration page and supplemental page, if needed, that shows the separate charges for the LA Citizens assessments and proof of payment for each insured property must be attached to the Request for Refund Form. Documents that will be accepted as proof that the LA Citizens assessments were paid include cancelled checks, an image of a check, or an itemized escrow statement.

The Latest Louisiana REALTORS® Real Estate Trends Report is Now Available.

In this issue: REALTORS® optimistic for 2010 statewide sales trends & economic indicators Recent economic development activity. Click on link below or copy and paste into your address bar.

<http://www.larealtors.org/research/PDF/1002trendsreport.pdf>

National market perspective from NAR Northshore Area Board of REALTORS®

Legislative Outreach

February 26, 2010

CE Class: 9:30 am to 11:30 am

Legislative Luncheon: 11:30 am to 12:30 pm

Beau Chene Country Club, 602 North Beau Chene Dr, Mandeville

Cost: \$22 per person

Contact Cindy Olano for more information: 1-800-266-8538 or by email at cindy@larealtors.org

[CE Registration Form](#)

[Legislative Luncheon Form](#)

[NAR's Right Tools, Right Now](#)

Homebuyers Tax Credit [VIEW >](#)

As part of its plan to stimulate the U.S. housing market and address the economic challenges facing our nation, Congress has passed new legislation that extends and expands the tax credit

“Thank You” to Our March 4th Awards Luncheon Sponsors!!!

PLATINUM

Crescent Title

Marketlinx

Stewart Title

Wells Fargo Home Mortgage

GOLD

Fifth District Savings Bank

SILVER

Crown Title

Phil St'Pe Board Counsel

Real Estate Resource Group, LLC

Sponsorships are available until Feb. 18th. Email margo@nomar.org if you are interested in becoming a sponsor. [Sponsorship Flyer](#)

Congratulations to Phoebe Whealdon, who has been awarded the 2009 Community Leadership Award by the St. Tammany West Chamber of Commerce.

Phoebe currently serves as Secretary/Treasurer of our NOMAR Board and is also on the Louisiana Realtors' Board of Directors. She is on several committees such as Professional Standards and Risk Management. Phoebe served as President of the Junior League of Covington in 2002 and is currently on the Boards of Hope House Children's Advocacy Center and New Heights Therapy Center, two of her favorite charities that involve children.

<http://www.youtube.com/watch?v=HP5H60GESV0>

Do Not Call and Cell Phones..... all cell phone numbers are being released to telemarketing companies and you may start to receive sales calls. To prevent this, place your number on the National DO NOT CALL list by calling 1-888-382-1222 from your cell phone or go to www.donotcall.gov. It blocks your number for five years. It may take up to 30 days for your number to be placed on the list once you submit it. After 30 days you can report offenders to www.donotcall.gov

NOMAR and WCR Second Harvest Food Drive

NOMAR is assisting The N.O. Metropolitan WCR Chapter in a sponsoring a food drive for the Second Harvest of GNO and Acadiana as their WCR community outreach activity for the first quarter of 2010. Please donate items such as macaroni & cheese, pasta, rice, spaghetti sauce w/o meat, canned chicken, chili or tuna, and vegetables, crackers, cereal, nuts, healthy snacks, peanut butter, shelf stable 100% juice, dried fruit, dry beans, etc. Preferably no glass items. There is a Collection Box in the **NOMAR lobby**. Please donate if you can. **The drive will be held through February 18th.**

LR Offers an Opportunity to “XSellerate” Your Career in 2010- Early Bird Ends Soon!

Louisiana REALTORS and national instructor Lynn Madison have teamed up to present XSelleration a two-part program that teaches agents all there is to know to get a firm grip on the real estate industry. As a big part of earning the GRI designation, this course will be the first course broadcasted via video conferencing equipment in **New Orleans** with the live course taking place in Baton Rouge. Non NOMAR members are welcome to take this course at NOMAR as opposed to driving to Baton Rouge for an additional fee of \$25 per day.

Agents taking the course will:

- 1) Gain a stronger understanding of the real estate industry
- 2) Identify and avoid violations of the law and the code of ethics
- 3) Effectively service existing clients while learning techniques to gain new ones
- 4) Develop an effective marketing plan and so much more!

Part one of the course is scheduled for March 1 and March 2 and part two is scheduled for March 18 and March 19. Students must attend both parts in order to receive credit. The course will earn you 4 GRI credits and 16 hours of CE credit. Did you know? REALTORS who pursue professional designations have a distinct competitive edge as a result of their increased expertise and marketability. Utilize this opportunity to gain that advantage and increase your productivity and profit this year, register today to get the early bird rate of \$299. For more information, contact Amy Phuphanich or Lindsey Toben at 1-800-266-8538.

EVENTS



NOMAR's Sales Awards Luncheon is March 4th

at the Hilton Riverside downtown. 11:00 Networking, Music by the Storyville Stompers, Cocktails, 12:00 Awards Program & Lunch. Silent Auction + "Champagne & Diamonds" Raffle. Tickets are on sale now for only \$30. Register online at www.nomar.org through your Member Account or print flyer [Sales Recognition Flyer](#) and fax.

Terrytown's 50th Anniversary Spring Festival being held Saturday, March 6, 2010

REALTOR® Mixer

Friday, March 19th at [Ralphs on the Park](#) at 900 City Park Avenue, New Orleans, A. Drink specials and delectable food. Please RSVP to margo@nomar.org by Monday, March 15th.

EDUCATION

NOMAR's CE Schedule

is emailed on Mondays. It is also posted weekly on www.nomar.org under "Education". Click here for the latest schedule <http://www.nomar.org/coned/2010/Schedule-1st%20Quarter.pdf>

2010 CE requirements are also posted at

<http://www.nomar.org/coned/2010/2010%20CE%20Requirements.pdf>

Condolences

To Val Stevens of Prudential Gardner REALTORS®, whose father, Hosea Stevens, Jr. passed away. Services will be Wednesday, 2/17, David Funeral Home/Algiers, 11 a.m. Please keep Val and her family in your prayers.

NOMAR & GSREIN Offices: 3645 North I-10 Service Road (corner Division St.), Metairie, LA 70002

Phone: 504-885-3200, Fax: 504-888-1812

Office Hours: 8:30 a.m. – 5:00 p.m., Monday through Friday

www.nomar.org

NOMAR Staff Directory <http://www.nomar.org/Staff%20Directory.pdf>

NOMAR Affiliates - Services Directory <http://www.nomar.org/affiliates.html>

NOMAR Calendar of Events <http://www.nomar.org/Calendar/2009%20Calendar/2009%20Calendar.pdf>

Archived REALNews... [New Archive](#)