

# REALNews from NOMAR

February 19, 2010

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## “Thank You” to Our March 4<sup>th</sup> Awards Luncheon Sponsors!!!

### DIAMOND

The Times-Picayune

### PLATINUM

Crescent Title LLC

Eustis Mortgage Corporation

Keller Williams Realty 4550100

MarketLinx

Stewart Title of Louisiana

Wells Fargo Home Mortgage

### GOLD

American Home Shield

Bank of America Home Loans

Coldwell Banker Tec, REALTORS®

Fifth District Savings Bank

### SILVER

Bayou Title

Crown Title, Inc.

Delta Title Corporation

Equity Closing

Keller Williams Realty New Orleans

Phil St.Pe', Board Counsel

Real Estate Resource Group, LLC

State Investors Bank

Title Management Group, Inc.

## NAR's Right Tools, Right Now

Homebuyers Tax Credit [VIEW >](#)

As part of its plan to stimulate the U.S. housing market and address the economic challenges facing our nation, Congress has passed new legislation that extends and expands the tax credit

## EVENTS

### **National market perspective from NAR Northshore Area Board of REALTORS®**

#### **Legislative Outreach February 26th**

CE Class: 9:30 am to 11:30 am

Legislative Luncheon: 11:30 am to 12:30 pm

Beau Chene Country Club, 602 North Beau Chene Dr, Mandeville

Cost: \$22 per person

Contact Cindy Olano for more information: **1-800-266-8538** or by email at [cindy@larealtors.org](mailto:cindy@larealtors.org)

[CE Registration Form](#)

[Legislative Luncheon Form](#)



#### **NOMAR's Sales Awards Luncheon is March 4<sup>th</sup>**

at the Hilton Riverside downtown. 11:00 Networking, Music by the Storyville Stompers, Cocktails, 12:00 Awards Program & Lunch. Silent Auction + "Champagne & Diamonds" Raffle. Tickets are on sale now for only \$30. Register online at [www.nomar.org](http://www.nomar.org) through your Member Account or print flyer [Sales Recognition Flyer](#) and fax.

#### **REALTOR® Mixer**

Friday, **March 19<sup>th</sup>** at [Ralphs on the Park](#) at 900 City Park Avenue, New Orleans, A. Drink specials and delectable food. Please RSVP to [margo@nomar.org](mailto:margo@nomar.org) by Monday, March 15<sup>th</sup>.

## EDUCATION

### **LR Offers an Opportunity to "XSellerate" Your Career in 2010- Early Bird Ends Soon!**

Louisiana REALTORS and national instructor Lynn Madison have teamed up to present XSelleration a two-part program that teaches agents all there is to know to get a firm grip on the real estate industry. As a big part of earning the GRI designation, this course will be the first course broadcasted via video conferencing equipment in **New Orleans** with the live course taking place in Baton Rouge. Non NOMAR members are welcome to take this course at NOMAR as opposed to driving to Baton Rouge for an additional fee of \$25 per day.

Agents taking the course will:

- 1) Gain a stronger understanding of the real estate industry
- 2) Identify and avoid violations of the law and the code of ethics
- 3) Effectively service existing clients while learning techniques to gain new ones
- 4) Develop an effective marketing plan and so much more!

Part one of the course is scheduled for March 1 and March 2 and part two is scheduled for March 18 and March 19. Students must attend both parts in order to receive credit. The course will earn you 4 GRI credits and 16 hours of CE credit. Did you know? REALTORS who pursue professional designations have a distinct competitive edge as a result of their increased expertise and marketability. Utilize this

opportunity to gain that advantage and increase your productivity and profit this year, register today to get the early bird rate of \$299. For more information, contact Amy Phuphanich or Lindsey Toben at 1-800-266-8538.

### **NOMAR's CE Class Schedule**

is emailed on Mondays. It is also posted weekly on [www.nomar.org](http://www.nomar.org) under "Education". Click here for the latest schedule <http://www.nomar.org/coned/2010/Schedule-1st%20Quarter.pdf>

2010 CE requirements are also posted at <http://www.nomar.org/coned/2010/2010%20CE%20Requirements.pdf>

### **Condolences**

Jessie Borrello's of RE/MAX Real Estate Partners son Charles Borrello Jr. recently passed away. Services will be held at Lake Lawn 9AM Monday. Wake/Visitation will be Sunday night

Martha S. Ray, mother of Sylvia Roy of Prudential Gardner REALTORS®, passed away on February 15, 2010.

Kendall Roy Moses, son of Carol Shaw Moses formerly of Carol Moses and former husband of Carol Murphy Moses of C-21 CMC Realty, passed away on Feb 14, 2010.

Mae Jean Lowe Najiola mother of Nikki Najiola of Burke Brokerage LLC, passed away on Feb 15, 2010

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**Office Hours:** 8:30 a.m. – 5:00 p.m., Monday through Friday

[www.nomar.org](http://www.nomar.org)

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**NOMAR Calendar of Events** <http://www.nomar.org/Calendar/2009%20Calendar/2009%20Calendar.pdf>

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