

INCOME PROPERTY ANALYSIS



**14 HR
COURSE**



LREC APPROVED:

- * **14 FULL HOURS OF INSTRUCTION**
- * **WITH 8 HOURS OF CE CREDIT**

**105 PAGE
MANUAL**

**16,500 +
PAST
STUDENTS**

WHEN / WHERE

May 12-13, 2014

Check in 8:00- 8:30

Class 8:30-4:30

**at the New Orleans Metropolitan
Association of REALTORS®**

**3645 North I-10 Service Road
Metairie, Louisiana 70002**

**DAZZLING
POWERPOINT
PRESENTATION**

CID Members \$100

**Non-Members
\$175***

**OPEN TO PUBLIC
BRING YOUR
CLIENTS**

***Email: margo@nomar.org
FOR MORE INFORMATION***

***Join CID for \$50 and
save \$25!**

WHAT YOU WILL LEARN:

* THE 16 “CONTRIBUTING ELEMENTS” TO VALUE AND YIELD

* DEFINE, DISCUSS AND LEARN TO COMPUTE THE FOLLOWING METHODS OF VALUATION:

- * PRICE / SQ FT OR UNIT
- * GROSS RENT MULTIPLIER
- * CAPITALIZATION RATE
- * CASH ON CASH
- * EQUITY RATE OF RETURN
- * INTERNAL RATE OF RETURN
- * FINANCIAL MANAGEMENT RATE OF RETURN

* THE PARTS THE FOLLOWING PLAY:

- * Cost Recovery
- * Passive Loss
- * Capital Gain Calculation
- * Compounding / Discounting / Discounted Cash Flow Analysis
- * Risk

SPEAKER / AUTHOR: F.W. “CHIP” MEYERS

Chip Meyers started his career in Commercial / Investment Real Estate in 1977, after spending 9 years in the U.S. Navy as a fighter pilot.

He was active in the brokerage of Investment Real Estate, selling hundreds of multi-family buildings and other types of investment properties, both in San Diego, Ca., and Albuquerque, N.M. He also managed New Mexico’s largest Commercial / Investment firm, with a sales force over 40 agents, for 7+ years.

Chip wrote this course specifically for CE credit for licensees with an interest in Investment Real Estate, and presents it regularly in 26 cities in Texas , Florida, ,Pennsylvania, Illinois, Oklahoma, Missouri, and now Louisiana.

EMAIL REGISTRATION TO margo@nomar.org OR FAX 504-888-1812 ATTENTION MARGO

NAME _____ DAY PHONE # _____ FAX # _____

ADDRESS _____ CITY _____ ST _____ ZIP _____

Email confirmation to _____ CHECK ENCLOSED \$ _____

CHARGE CREDIT CARD # _____

TYPE: ___MC ___VS ___AMEX ___Discover EXPIRATION DATE ___

SIGNATURE _____

FINANCIAL CALCULATOR RECOMMENDED, BUT NOT NECESSARY !!

LOTS OF EXAMPLES AND SMALL GROUP CASE STUDIES !!